



SUCCESS STORY

PHILADELPHIA DISTRICT OFFICE

U. S. SMALL BUSINESS ADMINISTRATION

Contact: Joseph McDevitt (215)580-2706

Internet Address: www.sba.gov/pa/phil

SAGE SYSTEMS TECHNOLOGY, LLC

SAGE Systems Technologies, LLC (SAGE) is an advanced technology, engineering and technical support services company with a primary focus in program management, information technology and engineering services.

SAGE is an Alaskan Native Corporation (ANC) with its main office in King of Prussia, Pennsylvania. SAGE is a U. S. Small Business Administration (SBA) certified 8(a) and Small Disadvantaged Business (SDB). The SBA 8(a) and SDB programs are business development programs and contracting certifications respectively for socially and economically disadvantaged businesses.

In June, 2000 Mr. David Reed became the majority owner and as a member of the Chippewa Tribe in Michigan; he applied and was accepted into the SBA 8(a) program. In March, 2003 Old Harbor Native Corporation and its wholly owned subsidiary, Three Saints Bay, have committed their financial strength and management expertise to allow SAGE to expand its capabilities and limited marketing efforts by providing the needed infrastructure and capital to grow the business base of the company. The direct results of this focus has led to an award of \$8,500,000 from the Department of Energy, and pending awards of \$10,000,000 from the Navy and \$50,000,000 from the U.S. Coast Guard.

The Department of Energy award is a three year contract where SAGE will provide independent analyses and recommendations on issues impacting international, national, federal and National Nuclear Security Administration (NNSA) policy, plans, orders, procedures and standards associated with the missions effecting advanced basic science, nuclear weapon design, fabrication, testing and manufacturing.

These assessments will include functional areas such as implementation of policy, budget formulation, and execution of planning, program management and program performance.

The pending U.S. Navy award calls for SAGE to manage the Next Generation Manufacturing Technical Assistance Production Program (MTAPP). This is a national program where SAGE is helping small manufacturing firms improve their manufacturing processes, quality programs, program management and federal cost accounting skills in order to get contracts and support Department of Defense acquisition and supply chain mission requirements.

The pending Coast Guard contract award is a five year effort whereby SAGE will provide administrative management, technical and security services to the Coast Guard's Office of Marine Safety. All of these sole source awards were the result of the SBA's 8(a) program in helping SAGE Systems to secure their fair share of government contracting opportunities.

The SBA provides a workshop on the various contracting and business development tools to help small businesses to get their fair share of the federal government marketplace on the 4th Thursday of the month from 10:00 AM to 12:00 noon. Please call our office at (215) 580-2722 to register for the free workshop and gain more information on the SBA's 8(a) Business Development program, Small and Disadvantaged Business (SDB) and Historically Under-utilized Business Zones (HUB Zone) certification programs.